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TO THE COURT, ALL PARTIES AND THEIR ATTORNEYS OF RECORD: PLEASE TAKE NOTICE THAT at 2:30 p.m. on August 10, 2009, in courtroom 11 of the above Court, located at 940 Front Street, San Diego, California, the Honorable John A. Houston presiding, defendant ARS National Services, Inc.

the pleadings, pursuant to Rule 12(c) of the Federal Rules of Civil Procedure.

("ARS") will and hereby does move this Court for an Order granting it judgment on

This motion is made on the grounds that, as a matter of law, plaintiffs Michael P. Koby, Michael Simmons and Jonathan W. Supler ("Plaintiffs") have not stated a valid claim for relief under the Fair Debt Collection Practices Act, 15 U.S.C. § 1692 *et seq.* (the "FDCPA" or the "Act"). Plaintiffs allege that employees of ARS left them voice mail messages which included the name of the caller and a toll-free number to return the call, and that the messages did not state that ARS was a debt collector seeking to collect a debt. Assuming these allegations are true, there has been no violation of the FDCPA. A voice mail message that does not convey any information regarding a debt is not a "communication" within the meaning of the FDCPA. Moreover, when a voice mail message provides the name of the caller and a dedicated toll-free number to return the call, the identity of the caller has been "meaningfully disclosed" within the meaning of the FDCPA.

The Motion will be based on this Notice of Motion and Motion, the Memorandum of Points and Authorities in Support of the Motion, all of the other papers on file in this action, and such other and further evidence or argument as the Court may allow.

DATED: May 20, 2009

SIMMONDS & NARITA LLP TOMIO B. NARITA JEFFREY A. TOPOR

By: s/Tomio B. Narita

Tomio B. Narita Attorneys for Defendant ARS National Services, Inc.

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I. INTRODUCTION

Congress enacted the FDCPA in 1977 in an effort to prevent collectors from engaging in serious harassment and abuse, and to protect the privacy of consumers during the collection process. Consistent with these goals, employees of ARS allegedly left voice mail messages for Plaintiffs which did <u>not</u> reveal any information regarding a debt. Each message provided Plaintiffs with the name of the person placing the call, and requested a return call at the toll-free number maintained by ARS. Plaintiffs claim that the voice mail messages should have explicitly stated that they were from a debt collector seeking to collect a debt.

The voice mail messages omit any reference to a debt, thereby respecting the consumer's right to privacy. If the messages had mentioned the debt, as urged by Plaintiffs, they might violate the prohibition on third-party disclosure. The Act expressly prohibits collectors from disclosing information about the debt to most third parties. In fact, a district court recently held that a collector can violate the FDCPA when its voice message is overheard by members of the debtor's family.

No circuit court has addressed whether, or how, the FDCPA should be applied to voice mail messages. Plaintiffs will undoubtedly rely on the district court decisions holding that a voice mail message is a "communication" under the FDCPA even if the message does not convey any information regarding a debt. Plaintiffs will also cite to district court cases holding that a message does not "meaningfully disclose" the caller's identity unless the message expressly states that it is from a debt collector seeking to collect a debt.

These district court decisions should not be followed. They are neither binding, nor persuasive. The decisions ignore the plain language of the FDCPA, which provides that no "communication" has occurred unless a collector conveys "information regarding a debt." The decisions also ignore the fact that when a message includes the name of the caller and an 800-number that can be used to return the call, it has "meaningfully disclosed" the caller's identity.

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There are serious constitutional issues raised by the Plaintiffs' proposed interpretation of the FDCPA. The messages are a valid form of commercial speech. Plaintiffs seek a ruling that every voice mail message must state that it is from a debt collector. But if the Act is read in this manner, every voice mail message would present a risk of third-party disclosure. A collector should not face strict liability under the FDCPA every time it leaves a message. This interpretation of the Act would effectively prevent collectors from leaving voice mail messages, silencing an entire form of commercial speech. The Supreme Court has repeatedly followed the canon of "constitutional avoidance" which provides that courts must avoid interpretations of federal statutes that raise such serious constitutional issues.

All sections of the FDCPA should be read in harmony, and in a manner that does not suppress valid speech. When a collector leaves a voice mail message for a debtor, a collector should be permitted to simply state the name of the caller, and to provide a number to return the call. This interpretation of the FDCPA makes sense, and it strikes the correct balance between the need to protect the consumer's privacy, and the need to allow collectors to utilize a critical means for seeking contact with consumers.

ARS respectfully requests that this Court issue an Order granting judgment on the pleadings in its favor.

II. ALLEGATIONS OF COMPLAINT

The Complaint alleges that Plaintiffs are "consumers" and that ARS is a "debt collector" within the meaning of the FDCPA. *See* Complaint ¶¶ 21, 25, 30, and 33. According to Plaintiffs, employees of ARS left messages on Plaintiffs' voice mail machines in connection with an attempt to collect. *Id.* ¶¶ 34-36. At paragraph 39 of the Complaint, Plaintiffs purport to transcribe examples of the voice mail messages, as follows:

This is Robin calling for Michael Koby, if you could return my call at 800-440-6613; my direct extension is 3171. Please refer to your Reference Number as 15983225. [Received October 14, 2008].

Hey John, uh, it's Mike Mazzouli with ARS National. Umm, there appears to be some documents here in my office, uh, John at this point your [sic] involved. Call me as soon as you can. My direct number and direct extension is 800-440-6613; I'm at extension 3697. Thank you. [Received on or about December 23, 2008].

This is Brian Cooper. This call is for Mike Simmons, I need you to return this call as soon as you get this message 877-333-3880, extension 2571. [Received on April 9, 2009].

Id. ¶ 39. Plaintiffs allege that the messages fail to provide meaningful disclosure of the caller's identity, and fail to disclose they were from a debt collector. Id. ¶ 37. According to Plaintiffs, the messages violate section 1692d(6) and 1692e(11) of the FDCPA. Id. ¶ 57.

III. ARGUMENT

A. Standard Governing Motions For Judgment On The Pleadings

"After the pleadings are closed, but within such time as not to delay the trial, any party may move for judgment on the pleadings." *See* Fed. R. Civ. P. 12(c). The standard applied to a motion for judgment on the pleadings is virtually identical to the standard applicable to a motion to dismiss under Federal Rule of Civil Procedure 12(b)(6). *See Carmen v. San Francisco Unified Sch. Dist.*, 982 F. Supp. 1396, 1401 (N.D. Cal 1997); *see also McGlinchy v, Shell Chem. Co.*, 845 F.2d 802, 810 (9th Cir. 1988) (same standard applicable where 12(c) motion based on failure to state a claim). "A judgment on the pleadings is properly granted when, taking all the allegations in the pleading as true, the moving party is entitled to judgment as a matter of law." *Nelson v. City of Irvine*, 143 F.3d 1196, 1200 (9th Cir. 1998).

While the Court must accept as true Plaintiffs' material allegations and all reasonable inferences therefrom, *see McGlinchy*, 845 F.2d at 810, the Court need not accept as true conclusory allegations that are unsupported by the facts alleged or that are couched in factual allegation, *see Carmen*, 982 F. Supp. at 1401; *see also Adams v. Johnson*, 355 F.3d 1179, 1183 (9th Cir. 2004) ("conclusory allegations of law and

unwarranted inferences are insufficient to defeat a motion to dismiss"). Addressing the standard used on motions to dismiss, the United States Supreme Court recently explained that "labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do." *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007). "Factual allegations must be enough to raise a right to relief above the speculative level." *Id.* Where it is clear no relief could be granted to Plaintiff "under any set of facts that could be proven consistent with the allegations," judgment on the pleadings is warranted. *McGlinchy*, 845 F.2d at 810.

B. The Messages Are Entirely Consistent With The Purpose Of The FDCPA, Which Was Enacted To Prevent Serious Harassment And Abuse And To Protect Consumer Privacy

Plaintiffs allege that the voice mail messages should have explicitly stated they were from a debt collector seeking to collect a debt. But nothing in the plain language of the FDCPA mandates that voice mail messages must contain these statements. The messages are truthful, non-threatening, and they respect the consumer's privacy by omitting any reference to a debt, consistent with the purpose of the FDCPA. The Plaintiffs' claims must fail.

Congress did not pass the FDCPA with an eye toward regulating the content of voice mail messages. Rather, the Act was passed to protect consumers from serious threats, harassment, abuse and other deceptive practices utilized by unscrupulous collectors. *See* 15 U.S.C. § 1692; *Pressley v. Capital Credit and Collection*, 760 F.2d 922, 925 (9th Cir. 1985) (purpose of Act "is to protect consumers from a host of unfair, harassing, and deceptive debt collection practices without imposing unnecessary restrictions on ethical debt collectors") (citation omitted). Nothing in the legislative history of the Act suggests it was meant to operate as a ban on polite messages that request a return call. Rather, as the Ninth Circuit recently observed,

The purpose of the FDCPA is to protect vulnerable and unsophisticated debtors from abuse, harassment and deceptive collection practices. . . . Congress was concerned with disruptive, threatening, and dishonest tactics. The Senate Report accompanying the Act cites practices such as 'threats of violence, telephone calls at unreasonable hours [and] misrepresentation of

consumer's legal rights.' (Citation). In other words, Congress seems to have contemplated the type of actions that would intimidate unsophisticated individuals and which, in the words of the Seventh Circuit, 'would likely disrupt a debtor's life.' (Citation).

Guerrero v. RJM Acquisitions LLC, 499 F.3d 926, 938-39 (9th Cir. 2007) (emphasis added).

Congress took great pains to design a regulatory scheme that would do more to protect the consumer's privacy during the collection process. *See* 15 U.S.C. § 1692(a) ("Abusive debt collection practices contribute to . . . invasions of individual privacy."). With very limited exceptions, collectors are prohibited from disclosing the existence of a debt to any third parties. *Id.* § 1692c(b). Although collectors may contact third parties to obtain certain location information, collectors must carefully avoid disclosing the existence of the debt during that process. *Id.* § 1692b. Collectors may not publish lists of consumers with unpaid debts. *Id.* § 1692d(3). To avoid third party disclosure, collectors may not communicate about a debt by post card, nor may they use language on an envelope which indicates a collection letter is enclosed. *Id.* §§ 1692f(7), 1692f(8).

Although Plaintiffs allege that the voice mail message should have revealed they were from a debt collector, this would have put Plaintiffs' privacy at risk, and would have exposed ARS to liability for third party disclosure. In *Berg v. Merchs*. *Ass'n Collection Div.*, 586 F. Supp. 2d 1336 (S.D. Fla. 2008), the defendant left a message on the plaintiff's voice mail machine which stated that it was "an attempt to collect a debt." *Id.* at 1339. The debtor sued under section 1692c(b) of the FDCPA, alleging the message was overheard by his father, step-mother, step-mother's exspouse, girlfriend and neighbor. *Id.* Even though the collector had attempted to prevent disclosure, by warning any third parties to stop listening, the court refused to grant the collector's motion to dismiss. *Id.* at 1441-44.

Here, the voice mail messages challenged by Plaintiffs comply with the plain language and the purpose of the FDCPA. The messages do not contain harassing,

abusive or deceptive language. They simply identify the name of the caller, and provide an 800-number that can be used to return the call. To safeguard the Plaintiffs' privacy, the messages do not reveal that they are from a debt collector seeking to collect a debt. There is no violation of the FDCPA.

C. The Section 1692e(11) Claim Fails Because A Voice Mail Message That Does Not Convey Information Regarding A Debt Is Not A Communication Under The FDCPA

Plaintiffs claim that the messages violate section 1692e(11) of the FDCPA because they do not explicitly state they are from a debt collector seeking to collect a debt.¹ This claim fails, however, because the disclosure requirements of section 1692e(11) apply only to "communications." The messages allegedly left for Plaintiffs are not "communications" as defined by the FDCPA.

To qualify as a "communication" a voice mail message must convey "information regarding a debt" to the listener. *See* 15 U.S.C. § 1692a(2) ("The term 'communication' means the conveying of information regarding a debt directly or indirectly to any person through any medium."). But the messages challenged by Plaintiffs do not convey any information regarding the debt. They do not state the amount owed by the consumer, the name of the creditor, the interest rate or any other information regarding the debt. Indeed, Plaintiffs' entire theory of recovery assumes that the messages <u>fail</u> to state that they are regarding a debt.

At most, the messages invite the Plaintiffs to contact ARS. If a consumer returns the call, the parties can have a conversation – a "communication" – concerning the specifics of the debt. At that point, section 1692e(11) would apply.

¹ Section 1692e prohibits the use of any "false, deceptive, or misleading representation or means in connection with the collection of any debt" and provides a non-exhaustive list of such practices. See 15 U.S.C. §1692e. Section 1692e(11), relied upon by Plaintiffs, prohibits: "The failure to disclose in the initial written communication with the consumer, and in addition, if the initial communication with the consumer is oral, in that initial oral communication, that the debt collector is attempting to collect a debt and that any information obtained will be used for that purpose, and the failure to disclose in subsequent communications that the communication is from a debt collector" *Id.* § 1692e(11).

A voice mail message that does not convey any information regarding a debt is not a "communication" and need not recite the disclosure provided by section 1692e(11) of the FDCPA. *See Biggs v. Credit Collections, Inc.*, 2007 WL 4034997, *4 (W.D. Okla. Nov. 15, 2007) (section 1692e(11) claim failed where voice mail messages did not convey any information regarding a debt). This Court should follow *Biggs* and should dismiss the section 1692e(11) claim.

A number of district court cases have reached a contrary result.² Given the plain language of the FDCPA, the purposes of the Act, and the doctrine of constitutional avoidance, discussed *infra*, this Court should not follow those cases.

D. The Section 1692d(6) Claim Fails Because A Voice Mail Message That Supplies The Name Of The Caller And An 800-Number Provides "Meaningful Disclosure" Of The Caller's Identity

Plaintiffs argue that the messages violate section 1692d(6) of the FDCPA, because they do not "meaningfully disclose" the identity of the caller.³ This claim completely ignores the language of the messages, which Plaintiffs purport to recite verbatim. *See* Complaint ¶ 39. Each message <u>did</u> identify the name of the caller. *Id*. Moreover, each message provided a dedicated 800-number that can be utilized to return the call. *Id*. By supplying both the name of the caller and a number where the caller can be reached, the messages provided "meaningful disclosure" of the caller's

² See, e.g., Edwards v. Niagara Credit Solutions, Inc., 586 F. Supp. 2d 1346, 1350-51 (N.D. Ga. 2008) (voice mail messages which did not convey specific information about a debt held to be "communications" under the FDCPA); Baker v. Allstate Fin. Servs., Inc., 554 F. Supp. 2d 945, 952 (D. Minn. 2008) (same); Costa v. Nat'l Action Fin. Servs., 2007 WL 4526510, *5 (E.D. Cal. Dec. 19, 2007) (same); Belin v. Litton Loan Servicing, LP, 2006 WL 1992410, *4 (M.D. Fla. July 14, 2006) (same); Foti v. NCO Fin. Sys., Inc., 424 F. Supp. 2d 643, 655-57 (S.D.N.Y. 2006) (same); Hosseinzadeh v. M.R.S. Assocs., Inc., 387 F.Supp.2d 1104, 1116 (C.D. Cal. 2005) (same).

³ Section 1692d provides that a debt collector may not "engage in any conduct the natural consequence of which is to harass, oppress, or abuse any person" while collecting. *See* 15 U.S.C. § 1692d. Plaintiffs rely upon section 1692d(6), which prohibits "the placement of telephone calls without meaningful disclosure of the caller's identity." *Id.* § 1692d(6).

identity. There was nothing stated in any message that would "harass, oppress, or abuse" the listener. No section 1692(d) violation has occurred.

Some district courts have held that a voice mail message cannot "meaningfully disclose" the caller's identity unless the message explicitly states that it is from a debt collector.⁴ These decisions are not persuasive and should not be followed. The plain language of section 1692(d) requires only that the "identity" of the caller be meaningfully disclosed. It does not require disclosure of the nature of the caller's business, or disclosure that the purpose of the call is to collect a debt.

E. The Court Must Reject Any Interpretation Of The FDCPA Which Raises Serious Constitutional Issues Regarding Suppression Of Commercial Speech

The voice mail messages challenged here constitute commercial speech and are entitled to protection under the First Amendment. But Plaintiffs' proposed interpretation of the FDCPA would make every voice mail message a potential violation of the Act, exposing all collectors who leave messages to strict liability. Plaintiffs' reading of the Act has the potential to suppress this entire channel of speech. The Supreme Court has repeatedly held that interpretations of statutes that raise serious constitutional issues must be rejected. *See, e.g., Debartolo v. Florida Gulf Coast Build. & Constr. Trades Council*, 485 U.S. 568, 575 (1988). As discussed below, application of basic principles of statutory construction confirms that Plaintiffs' claims must fail.

1. The Voice Mail Messages Are Commercial Speech

Plaintiffs allege that the messages were left in an attempt to collect debts on behalf of creditors. Thus, the messages fall squarely within the definition of commercial speech, which is any "expression related solely to the economic interests of the speaker and its audience." *See Central Hudson v. Public Serv. Comm. Of New*

⁴ See, e.g., Baker, 554 F. Supp. 2d at 949-50 (voice mail message that did not identify the nature of the debt collector's business violated section 1692d(6)); Costa, 2007 WL 4526510, at *4-5 (same); Hosseinzadeh, 387 F. Supp. 2d at 1112 (same).

York, 447 U.S. 557, 562 (1980).⁵ The voice mail messages are indisputably a form of expression that relates to the parties' economic interests.

2. The FDCPA Must Be Interpreted To Avoid Serious Constitutional Issues

ARS is <u>not</u> arguing by this motion that the FDCPA is unconstitutional. Rather, ARS submits that the FDCPA, like all federal statutes, must not be interpreted in a manner that raises serious constitutional issues. A "cardinal principle" of statutory construction is "where an otherwise acceptable construction of a statute would raise serious constitutional problems, the Court will construe the statute to avoid such problems unless such construction is plainly contrary to the intent of Congress." *See Debartolo*, 485 U.S. at 575 (*citing N.L.R.B. v. Catholic Bishop of Chicago*, 440 U.S. 490, 499-501, 504 (1979). This rule, which is sometimes referred to as the "canon of constitutional avoidance," has been described as "a tool for choosing between competing plausible interpretations of a statutory text, resting on the reasonable presumption that Congress did not intend the alternative which raises serious constitutional doubts." *See Clark v. Martinez*, 543 U.S. 371, 381 (2005).

In *Debartolo*, where the NLRB's interpretation of a provision of the National Labor Relations Act raised serious First Amendment issues, the Court concluded it "must independently inquire whether there is another interpretation, not raising these serious constitutional concerns, that may fairly be ascribed to" the statute. *See Debartolo*, 485 U.S. at 577. The statute was "open to a construction that obviates

⁵ No regulation that restricts commercial speech can survive unless it directly advances a substantial governmental interest and is not more extensive than necessary to serve that interest. The Court in *Central Hudson* articulated the test as follows: "At the outset, we must determine whether the expression is protected by the First Amendment. For commercial speech to come within that provision, it at least must concern lawful activity and not be misleading. Next, we ask whether the asserted governmental interest is substantial. If both inquiries yield positive answers, we must determine whether the regulation directly advances the governmental interest asserted, and whether it is not more extensive than is necessary to serve that interest." *Central Hudson*, 447 U.S. at 566.

deciding" the constitutional issues, and there was no "clear indication" in the legislative history that Congress intended to prohibit the peaceful handbilling at issue. For this reason, the lower court's reversal of the NLRB's ruling was affirmed. *Id.* at 578, 583-88.⁶

Similarly, the Court should not construe the FDCPA in a manner that effectively bans truthful, non-threatening voice mail messages, unless the Court finds a "clear expression of an affirmative intention of Congress" to do so. *See Catholic Bishop*, 440 U.S. at 504. As previously discussed, nothing in the plain language of the FDCPA, or its legislative history, suggests that Congress intended to prevent collectors from leaving polite messages which do nothing more than identify the name of the caller and request a return call.

The most reasonable interpretation of the statute – and the one which avoids the serious constitutional questions raised by chilling valid commercial speech – is that the voice mail messages at issue do not violate sections 1692d(6) or 1692e(11) of the FDCPA.

IV. <u>CONCLUSION</u>

The messages allegedly left by employees of ARS properly identify the name of the caller and politely provide an 800-number to return the call. They do not contain false statements or threats, nor do they compromise the consumer's privacy by revealing specific information about the debt or the nature of the call. Since the messages are not "communications" as defined by the FDCPA, they need not reveal that they are from a debt collector. Nor would such a disclosure make sense, in light

⁶ See also Solid Waste Agency of Northern Cook County v. United States Army Corps of Engirs, 531 U.S. 159, 172-74 (2001) (rejecting interpretation of Clean Water Act that would raise "serious constitutional issues" relating to the reach of the Commerce Clause); Jones v. United States, 590 U.S. 848, 857-58 (2000) (rejecting interpretation of federal arson statute that raised serious constitutional issues regarding the scope of the Commerce Clause: "where a statute is susceptible of two constructions, by one of which grave and doubtful constitutional questions arise and by the other of which such questions are avoided, our duty is to adopt the latter. (citation)").